# I Cresols production in China

# I-1 Overview of cresols production

Since 1990s, China's cresol industry has seen fast development......

Table I-2 Capacity and output of all cresol products in China

				Cresol m/p	
Item	Para-cresol	Ortho-cresol	Meta-cresol	mixture	Cresol mixture
Capacity					
'09, t/a					
Output '08,					
tonne					10,000
Operating					
rate				56.96%	

Source: CCM International

# I-2 Meta-cresol production

China's meta-cresol has developed fast in recent years, with the capacity......

Table I-3 All meta-cresol manufacturers in China, 2009

No.	Name	Location	Ownership	Status	Technology	Source of m-toluidine	Capacity '09,	Output '08'	Share by capacity '09
1		Liaoning							
2						Self-supply			
3				Active			2,000		
	Jiangsu Huaihe Chemicals Co.,								
4	Ltd.								
5			Private					1,000	
6		Hubei							8.39%
7				Active					
8					MD	Purchased			
9	Zibo Hanbo Chemical Co., Ltd.								
	Total	-	-	-	-	-			

Source: CCM International

# II Trade analysis of cresols in China

# **II-1 Import analysis**

## II-1.1 Meta-cresol import analysis

Fast development of domestic meta-cresol has contributed to the gradual decrease in import volume of meta-cresol......

Table II-1 Import situation of meta-cresol in China, 2004-2009 ①

Year	Volume, kg	Value, USD	Price, USD/kg	
2004			2.77	
2005		18,609,285		
2006				
2007	6,008,815			
2008				
2009				

Source: CCM International

Note: ① 2009 refers to only Jan.~ Jun. 2009.

## II-2.2 Para-cresol export analysis

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Table II-7 All exporters situation of para-cresol in China, 2008

No.	Name	Volume, kg	Value, USD	Price, USD/kg	Share by volume
1					
2				3.82	
3					
4		352,140			
5					
6	Shanghai Huaxuan Chemical Co., Ltd.				
7			205,295		
8					
9					
	Total			3.75	

Source: CCM International

## III Cresol market in China

## III-2 Market size of cresols

Table III-2 Market size of cresols in China, 2008

Product	Output, tonne	Import, tonne	Export, tonne	Apparent consumption, tonne	Value, USD ③
Para-cresol					
Meta-cresol					
Ortho-cresol					
Cresol m/p mixture		N/A ②		12,650	
Cresol mixture	10,000		N/A ②		9,500,000
Total					

Source: CCM International Note: ① Estimated volume according to para-cresol export data in 2008

## **V** Competitive landscape

China's cresol industry is characterized by low technology level.... Based on Michael Porter's diamond model, CCM conducts a brief analysis of the competitiveness of China's cresol industry.

Table V-1 Competitiveness analysis of China's cresol industry, 2009

ltem		China's cresol industry				
		Abundant coal resource, with the second largest reserve in the world;				
	Labor cost	Low				
Production factors		Mature technologies currently,				
		Fast development of oil refining leads to toluene overcapacity in China,				
	Coal tar industry					
Related industry						
	Para-cresol					
		At tight oligopoly state;				
Industry strategy,		Some producers to invest in m-toluidine production to reduce cost.				
structure	Others					
Domestic demand	Others	Low requirement for cresol mixture quality as				
Governmental policy		Release stricter requirement on environmental protection,				
Opportunity		New consumption fields				

Source: CCM International

② IE Data is unavailable, but it is estimated to be small which can be neglected

<sup>3</sup> Calculated by using average price of each product to multiply apparent consumption